# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 6-K

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 under the Securities Exchange Act of 1934

For the month of November 2009

Commission File Number: 000-51694

### IncrediMail Ltd.

(Translation of registrant's name into English)

<u>4 HaNechoshet St., Tel-Aviv, Israel 69710</u> (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Form 20-F x Form 40-F o

Yes O No X
Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

### IncrediMail Ltd.

On November 12, 2009, the registrant issued a press release announcing its financial results for the quarter ended September 30, 2009. A copy of the press release is annexed hereto as Exhibit 1 and is incorporated herein by reference.

This Form 6-K is hereby incorporated by reference into IncrediMail Ltd.'s Registration Statements on Form S-8 (Registration Nos. 333-152010 and 333-133968).

#### **Exhibits**

Exhibit 1 Press release dated November 12, 2009, announcing the financial results of the registrant, for the quarter ended September 30, 2009.

### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

IncrediMail Ltd.

By: /s/ Yacov Kaufman

Yacov Kaufman
Chief Financial Officer

Date: November 12, 2009



## INCREDIMAIL REPORTS \$6.6 MILLION REVENUES, \$3.3 MILLION EBITDA AND \$2.1 MILLION NET INCOME IN THIRD QUARTER OF 2009

### Net Income first nine months of 2009 \$5.9 Million

TEL AVIV, ISRAEL – November 12, 2009 – IncrediMail Ltd. (NASDAQ: MAIL, <u>www.incredimail-corp.com</u>), an Internet company, today reported financial results for the third quarter ended September 30, 2009.

Total revenue for the third quarter of 2009 rose \$0.7 million, or 13%, to \$6.6 million, from \$5.9 million in the same quarter in 2008. Net income for the third quarter of 2009 was \$2.1 million, compared to \$0.1 million same third quarter last year, with earnings per diluted share of \$0.21 compared to \$0.01 in the third quarter last year.

In the first nine months of 2009, revenues were \$19.7 million, increasing 25%, from \$15.8 million in the same period last year. Net income in the first nine months of 2009 was \$5.9 million, or \$0.63 per diluted share, compared to net income of \$48 thousand in the first nine months of 2008.

Commenting on the results, Mr. Ofer Adler, IncrediMail's CEO, said, "Traditionally consumers spend less time in front of their computers in the summer months, despite this we yet again succeeded in achieving revenues higher than the prior winter months. This is primarily attributable to our continued success in growing search generated revenues, with our users currently driving searches through 4 different product offerings; IncrediMail, HiYo, Magentic and IncrediGames."

Gross profit increased 16% to \$6.2 million in the third quarter of 2009, from \$5.4 million in the third quarter last year, as a result of the higher revenues and an increase in gross profit margin to 94%, from 92% in the third quarter of 2008. The increased profitability was due to the growing portion of search related revenues, which have no associated direct costs, and accounted for over 75% of revenues this quarter.

Total operating expenses for the third quarter of 2009 were \$3.3 million, down \$1.5 million, or 31%, from the third quarter of 2008.

R&D expenses decreased 17%, to \$1.6 million in the third quarter of 2009 from \$1.9 million in the same quarter last year. Sales and Marketing expenses were \$1.2 million in the third quarter of 2009, decreasing by \$0.9 million, or 42%. These decreases were primarily a result of a decrease in customer acquisition expenses that had increased in 2008 to achieve HiYo market penetration, as well as the successful reorganization and shifting focus towards search related revenues.

In the third quarter of 2009, EBITDA was \$3.3 million, a robust 50% of revenues, and in the first nine months of 2009 it was \$9.6 million, or 49% of revenues. Operating income in the first nine months of 2009 was \$8.5 million, compared to \$0.3 million in the first nine months of 2008.

Taxes on income in the third quarter of 2009 were \$0.9 million, representing an effective tax rate of approximately 31% for the quarter of 2009. This reflects the Company's decision to institute a dividend policy beginning 2009 and as a result forgo some of its Israeli tax benefits.

"As we continue to grow our revenues, we have been consistently successful in controlling costs, enabling us to generate EBITDA of \$9.6 million in the first nine months of 2009, at a rate of 49% of revenues. During this quarter we have seen the successful launch of our IncrediMail 2 product, and we expect this and other products and initiatives, which we plan to introduce in the fourth quarter, will assist us in achieving the goals we've set out for 2009," concluded Mr. Ofer Adler.

#### Conference Call

IncrediMail will host a conference call to discuss the results today, November 12<sup>th</sup> at 9:30 AM EDT (16:30 PM Israel Time). We invite all those interested in participating in the call to dial 1-(888)-668-9141. Callers from Israel may access the call by dialing (03) 918-0650. Participants may also access a live webcast of the conference call through the Investor Relations section of IncrediMail's website at www.incredimail-corp.com. The webcast will be archived on the company's website for seven days.

#### About IncrediMail Ltd.

IncrediMail Ltd. (NASDAQ: MAIL) is an internet company that develops customized, downloadable graphic consumer applications used to generate search related revenues and designs, markets and delivers high end personal desktop software. The company's award winning e-mail client product, *IncrediMail Premium*, is sold in over 100 countries in 10 different languages. Other products include, *HiYo* a graphic add-on to instant messaging software, *Magentic*, a wallpaper and screensaver software, and *PhotoJoy*, software for presenting digital personal photos.

#### Non-GAAP measure

Use of Non-GAAP Financial Information – In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, IncrediMail uses non-GAAP measures of net income and earnings per share, which are adjustments from results based on GAAP to exclude reorganization expenses and non-cash stock-based compensation expenses. IncrediMail also uses EBITDA as a non-GAAP financial performance measurement. EBITDA is calculated by adding back to net income; interest, taxes, stock-based compensation and depreciation and amortization. IncrediMail's management believes the non-GAAP financial information provided in this release is useful to investors' understanding and assessment of IncrediMail's on-going core operations and prospects for the future. The presentation of this non-GAAP financial information is not intended to be considered in isolation or as a substitute for results prepared in accordance with GAAP. Management uses both GAAP and non-GAAP information as presented in this press release in evaluating and operating business internally and as such deemed it important to provide all this information to investors. These non-GAAP financial measures may differ materially from the non-GAAP financial measures used by other companies. Reconciliation between results on a GAAP and non-GAAP basis is provided in tables immediately following IncrediMail's Statement of Operations in this press release.

### Forward Looking Statements

This press release contains historical information and forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995 with respect to the business, financial condition and results of operations of the Company. The words "believe," "expect," "intend," "plan," "should" and similar expressions are intended to identify forward-looking statements. Such statements reflect the current views, assumptions and expectations of the Company with respect to future events and are subject to risks and uncertainties. Many factors could cause the actual results, performance or achievements of the Company

to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in the markets in which the Company operates and in general economic and business conditions, loss of key customers and unpredictable sales cycles, competitive pressures, market acceptance of new products, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this press release. Various risks and uncertainties may affect the Company and its results of operations, as described in reports filed by the Company with the Securities and Exchange Commission from time to time. The Company does not assume any obligation to update these forward-looking statements.

**Contact Information** 

For further information please contact:

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### Tables Follow ###

# INCREDIMAIL LTD. CONDENSED BALANCE SHEETS

	Septembe 2009	r <b>30,</b>	December 31 2008	
	Unaudi	ed		
ASSETS				
CURRENT ASSETS:				
Cash and cash equivalents	\$ 21,	540 \$	\$ 7,835	
Marketable securities		482	18,790	
Trade receivables		387	2,19	
Deferred taxes		-	362	
Other receivables and prepaid expenses	4,	969	4,94	
Total current assets	37,	 378 	34,122	
LONG-TERM ASSETS:				
Severance pay fund	1,	055	955	
Deferred taxes		252	328	
Other long-term assets		500	619	
Property and equipment, net	1,	446	1,478	
Other intangible assets, net		130	149	
Fotal long-term assets	3,	383	3,52	
Total assets	\$ 40,	761 S	\$ 37,65	
JABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES:				
Trade payables	\$ 1,	094 \$	\$ 1,948	
Dividend payable	3,	839		
Deferred revenues	2,	335	2,60	
Accrued expenses and other liabilities	5,	877	4,420	
Total current liabilities	13,	145	8,97	
LONG-TERM LIABILITIES:				
Deferred revenues	1.	629	1,743	
Accrued severance pay		422	1,385	
Fotal long-term liabilities	3.	— – 051	3,128	
SHAREHOLDERS' EQUITY				
Shares issued and outstanding: 9,470,497 and 9,271,159 at September				
30, 2009 and December 31, 2008, respectively	24,	565	25,54	
Fotal liabilities and shareholders' equity	\$ 40,	— - 761 \$	\$ 37,65	

# INCREDIMAIL LTD. CONDENSED STATEMENTS OF OPERATIONS

U.S. dollars in thousands (except per share data), unaudited

		Quarter ended September 30,			Nine months ended September 30,			
		2009		2008	2009		2008	
Revenues	\$	6,608	\$	5,859	\$ 19,730	\$	15,839	
Cost of revenues		386		483	1,139		1,371	
Gross profit		6,222		5,376	18,591		14,468	
Operating expenses:	_							
Research and development		1,558		1,876	4,252		5,951	
Selling and marketing		1,182		2,035	3,501		4,988	
General and administrative		564		873	2,310		3,277	
Total operating expenses		3,304		4,784	 10,063		14,216	
Operating income		2,918		592	8,528		252	
Financial income (expense), net		105		(350)	(19)		(15)	
Income before taxes on income		3,023		242	8,509		237	
Taxes on income		930		146	2,575		189	
Net income	\$	2,093	\$	96	\$ 5,934	\$	48	
Net earnings per Ordinary share:	_							
Basic	\$	0.22	\$	0.01	\$ 0.63	\$	0.01	
Diluted	\$	0.21	\$	0.01	\$ 0.63	\$	0.01	
Diluted weighted number of shares (in thousands)	_	9,807		9,543	9,489		9,567	
RECONCILIATION OF GAAP TO NON-GAAP RESULTS:	_							
GAAP Net income	\$	2,093	\$	96	\$ 5,934	\$	48	
Reorganization expenses		-		-	-		745	
Stock based compensation		213	\$	260	532		782	
Non-GAAP net income	\$	2,306	\$	356	\$ 6,466	\$	1,575	
Non-GAAP net earnings per share :								
Basic	\$	0.24	\$	0.04	\$ 0.68	\$	0.17	
Diluted	\$	0.23	\$	0.04	\$ 0.68	\$	0.16	
	_							
GAAP net income	\$	2,093	\$	96	\$ 5,934	\$	48	
Income tax expense		930		146	2,575		189	
Interest (income) expense, net Depreciation, Amortization and		(105)		350	19		15	
Stock-based Compensation	_	385		470	1,056		1,344	
EBITDA	\$	3,303	\$	1,062	\$ 9,584	\$	1,596	
	_							