
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 6-K
Report of Foreign Private Issuer

**Pursuant to Rule 13a-16 or 15d-16
under the Securities Exchange Act of 1934**

For the month of March 2018 (Report No. 2)

Commission File Number: 000-51694

Perion Network Ltd.
(Translation of registrant's name into English)

1 Azrieli Center, Building A, 4th Floor
26 HaRokmim Street, Holon, Israel 5885849
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F ☒ Form 40-F ☐

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): N/A

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): N/A

EXPLANATORY NOTE

On March 15, 2018, Perion Network Ltd. (the "Registrant") issued a press release titled "Perion Reports Fourth Quarter and Full-Year 2017 Results". A copy of this press release is furnished as [Exhibit 99.1](#) herewith.

The GAAP financial statements tables contained in the press release attached to this report on Form 6-K, are incorporated by reference into the Registrant's Registration Statements on Form F-3 (File Nos. 333-208785 and 333-195794) and Form S-8 (File Nos. 333-208278, 333-203641, 333-193145, 333-192376, 333-188714, 333-171781, 333-152010, 333-133968 and 333-216494).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PERION NETWORK LTD.

By: /s/ Maoz Sigron

Name: Maoz Sigron

Title: Chief Financial Officer

Date: March 15, 2018



PERION REPORTS FOURTH QUARTER AND FULL-YEAR 2017 RESULTS

Cost Reduction and Increase Efficiencies Efforts Have Yielded Improved Visibility and Optimized Performance Ahead of Schedule; Management Provides Adjusted EBITDA Guidance for 2018

TEL AVIV, Israel & NEW YORK – March 15, 2018 – Perion Network Ltd. (NASDAQ: PERI), a global technology leader in advertising solutions for brands and publishers, announced today its financial results for the fourth quarter and 12 months ended December 31, 2017.

Financial Highlights*

(In millions, except per share data)

| | Three months ended December 31, | | Twelve months ended December 31, | |
|--|------------------------------------|-----------|-------------------------------------|-----------|
| | 2016 | 2017 | 2016 | 2017 |
| Search and other revenues | \$ 40.5 | \$ 34.3 | \$ 172.7 | \$ 139.5 |
| Advertising revenues | \$ 44.1 | \$ 43.0 | \$ 140.1 | \$ 134.5 |
| Total Revenues | \$ 84.5 | \$ 77.3 | \$ 312.8 | \$ 274.0 |
| GAAP Net Income (Loss) | \$ 0.3 | \$ (37.3) | \$ 0.2 | \$ (72.8) |
| Non-GAAP Net Income | \$ 6.5 | \$ 6.4 | \$ 27.7 | \$ 17.4 |
| Adjusted EBITDA | \$ 13.5 | \$ 11.9 | \$ 45.4 | \$ 29.0 |
| Impairment of Goodwill and Intangible assets | \$ 0.0 | \$ 41.8 | \$ 0.0 | \$ 85.7 |
| GAAP Diluted Earnings (Loss) Per Share | \$ 0.00 | \$ (0.48) | \$ 0.00 | \$ (0.94) |
| Non-GAAP Diluted Earnings Per Share | \$ 0.08 | \$ 0.08 | \$ 0.36 | \$ 0.24 |

* Reconciliation of GAAP to Non-GAAP measures follows.

Doron Grestel, Perion's CEO commented, "The turnaround strategy we implemented earlier in 2017 is taking hold, providing Perion with a stable base for profitable growth. During the fourth quarter, we continued to advance targeted expense reductions while reallocating resources to support the investment in new technology. With these investments, we have streamlined efficiencies through the automation of our platforms and operating systems. Since I joined as CEO, Perion has secured more than \$7 million in corporate expense reductions. The steps we are taking are necessary to position Perion for renewed growth and enhanced profitability in the future."

“The industry trends driven by our Fortune 500 clients and agency partners are clear: digital media investments must protect the safety of their brands,” continued Mr. Gerstel. “Their need for engaging creative in transparent, quality environments plays perfectly into Undertone’s offering. In a recent *Forbes* article, Procter & Gamble’s Chief Brand Officer Marc Pritchard, one of the most outspoken CMOs on this topic, called for more effective use of targeted creative to protect brands. Mr. Pritchard emphasized ‘the importance of consistency in brand building ... focusing less on volume of advertising [and] more on quality.’”

Mr. Gerstel added, “while advertisers look for better quality and more engaging creative, agencies are reducing the number of partners they work with. They are looking for partners like Undertone who can offer a holistic end-to-end solution for their digital ad-spend. In the past year, Undertone has expanded their digital media offering, helping brands reach consumers on the screens and platforms that matter most—with beautiful design and innovative formats in safe and quality environments.”

“On the search side we extended our agreement with Bing through 2020, serving as a meaningful signal to the search ecosystem, stability and trust,” continued Mr. Gerstel. “As a direct result, this extension encouraged new partners to join our network and this is reflected on our fourth quarter search revenue. After five consecutive quarters, we are happy to bend the curve and report quarter-over-quarter growth. We believe this trend will continue due to the strong partnership we have with Bing.”

Financial Comparison for the Fourth Quarter of 2017:

Revenues: Revenues decreased by 9%, from \$84.5 million in the fourth quarter of 2016 to \$77.3 million in the fourth quarter of 2017.

Customer Acquisition Costs and Media Buy ("CAC"): CAC in the fourth quarter of 2017 was \$35.1 million, remain flat at 45% of the revenues compared to \$38.1 millions in the fourth quarter of 2016.

Impairment Charge: In the fourth quarter of 2017, the company recorded a non-cash impairment charge of \$41.8 million to reduce the recorded value of goodwill and intangible assets related to Undertone business and its fair value. The impairment charge is primarily a result of the recent industry trends. we expect traffic acquisition costs (TAC) as a percent of revenues to increase in 2018 and beyond as industry budgets shift toward automated channels. This trend is driven by higher TAC expectations related to increased revenues in programmatic, and the effect of header bidding and Chrome ad blocker.

Net Income: On a GAAP basis, and inclusive of the non-cash impairment charge described above, net loss in the fourth quarter of 2017 was \$(37.3) million as compared to net income of \$0.3 million in the fourth quarter of 2016.

Non-GAAP Net Income: In the fourth quarter of 2017, non-GAAP net income was \$6.4 million, or 8% of revenues, compared to \$6.5 million, or 8% of revenues, in the fourth quarter of 2016.

Adjusted EBITDA: In the fourth quarter of 2017, Adjusted EBITDA was \$11.9 million, or 15% of revenues, compared to \$13.5 million, or 16% of revenues, in the fourth quarter of 2016.

Cash and Cash Flow from Operations: As of December 31, 2017, cash, cash equivalents and short-term deposits were \$37.5 million. Cash provided by continuing operations in the fourth quarter of 2017 was \$7.2 million compared to \$12.1 million in the fourth quarter of 2016.

Financial Comparison for the full year of 2017:

Revenues: Revenues decreased by 12%, from \$312.8 million in 2016 to \$274.0 million in 2017.

Customer Acquisition Costs and Media Buy ("CAC"): CAC in 2017 were \$130.9 million, or 48% of revenues, as compared to \$140.2 million, or 45% of revenues, in 2016.

Impairment Charge: In 2017, the company recorded a non-cash impairment charge of \$85.7 million to reduce the recorded value of goodwill and intangible assets related to Undertone business and its fair value. The impairment charge is primarily a result of the recent industry trends. we expect traffic acquisition costs (TAC) as a percent of revenues to increase in 2018 and beyond as industry budgets shift toward automated channels. This trend is driven by higher TAC expectations related to increased revenues in programmatic and the effect of header bidding and Chrome ad blocker.

Net Income: On a GAAP basis, and inclusive of the non-cash impairment charges described above, the full-year net loss was \$(72.8) million as compared to net income of \$0.2 million in 2016.

Non-GAAP Net Income: In 2017, non-GAAP net income was \$17.4 million, or 6% of revenues, compared to \$27.7 million, or 9% of revenues, in 2016.

Adjusted EBITDA: In 2017, Adjusted EBITDA was \$29 million, or 11% of revenues, compared to \$45.4 million, or 15% of revenues, in 2016.

Cash and Cash Flow from Operations: As of December 31, 2017, cash, cash equivalents and short-term deposits were \$37.5 million. Cash provided by operations in 2017 increased by 18%, from \$30.5 million in 2016 to \$36.0 million in 2017.

Debt: Short-term debt, long-term debt and convertible debt decreased by 22%, from 77.7 million in 2016 to 60.7 million in 2017.

Perion satisfies all the financial covenants associated with its public debt.

2018 Guidance

Management expects to generate Adjusted EBITDA of \$28 million to \$32 million for the full year of 2018.

“The turnaround efforts during 2017, related both to cost optimization and the stabilization of our Undertone and Search businesses provide management with sufficient visibility to provide 2018 Adjusted EBITDA guidance,” noted Mr. Gerstel.

Conference Call

Perion will host a conference call to discuss the results today, March 15, 2018, at 10 a.m. ET. Details are as follows:

- Conference ID: 4677454
- Dial-in number from within the United States: 1-866-548-4713
- Dial-in number from Israel: 1-809-212-883
- Dial-in number (other international): 1-323-794-2093
- Playback available until March 22, 2018 by calling 1-844-512-2921 (United States) or 1-412-3176671 (international). Please use PIN code 4677454 for the replay.
- Link to the live webcast accessible at <https://www.perion.com/ir-info/>

About Perion Network Ltd.

Perion is a global technology company that delivers advertising solutions to brands and publishers. Perion is committed to providing data-driven execution, from high-impact ad formats to branded search and a unified social and mobile programmatic platform. More information about Perion may be found at www.perion.com, and follow Perion on Twitter @perionnetwork.

Non-GAAP measures

Non-GAAP financial measures consist of GAAP financial measures adjusted to exclude acquisition related expenses, share-based compensation expenses, restructuring costs, loss from discontinued operations, accretion of acquisition related contingent consideration, impairment of goodwill, amortization and impairment of acquired intangible assets and the related taxes thereon, non-recurring tax expenses, as well as certain accounting entries under the business combination accounting rules that require us to recognize a legal performance obligation related to revenue arrangements of an acquired entity based on its fair value at the date of acquisition. Additionally, in September 2014, the Company issued convertible bonds denominated in New Israeli Shekels and at the same time entered into a derivative arrangement (SWAP) that economically exchanges the convertible bonds as if they were denominated in US dollars when the bonds were issued. The Company excludes from its GAAP financial measures the fair value revaluations of both, the convertible bonds and the related derivative instrument, and by doing so, the non-GAAP measures reflect the Company's results as if the convertible bonds were originally issued and denominated in US dollars, which is the Company's functional currency. Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") is defined as operating income excluding stock-based compensation expenses, depreciation, restructuring costs, acquisition related items consisting of amortization of intangible assets and goodwill and intangible asset impairments, acquisition related expenses, gains and losses recognized on changes in the fair value of contingent consideration arrangements and certain accounting entries under the business combination accounting rules that require us to recognize a legal performance obligation related to revenue arrangements of an acquired entity based on its fair value at the date of acquisition.

The purpose of such adjustments is to give an indication of our performance exclusive of non-cash charges and other items that are considered by management to be outside of our core operating results. These non-GAAP measures are among the primary factors management uses in planning for and forecasting future periods. Furthermore, the non-GAAP measures are regularly used internally to understand, manage and evaluate our business and make operating decisions, and we believe that they are useful to investors as a consistent and comparable measure of the ongoing performance of our business. However, our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Additionally, these non-GAAP financial measures may differ materially from the non-GAAP financial measures used by other companies. A reconciliation between results on a GAAP and non-GAAP basis is provided in the last table of this press release.

Forward Looking Statements

This press release contains historical information and forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995 with respect to the business, financial condition and results of operations of Perion. The words "will", "believe," "expect," "intend," "plan," "should" and similar expressions are intended to identify forward-looking statements. Such statements reflect the current views, assumptions and expectations of Perion with respect to future events and are subject to risks and uncertainties. Many factors could cause the actual results, performance or achievements of Perion to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, or financial information, including, among others, the failure to realize the anticipated benefits of companies and businesses we acquired and may acquire in the future, risks entailed in integrating the companies and businesses we acquire, including employee retention and customer acceptance; the risk that such transactions will divert management and other resources from the ongoing operations of the business or otherwise disrupt the conduct of those businesses, potential litigation associated with such transactions, and general risks associated with the business of Perion including intense and frequent changes in the markets in which the businesses operate and in general economic and business conditions, loss of key customers, unpredictable sales cycles, competitive pressures, market acceptance of new products, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, whether referenced or not referenced in this press release. Various other risks and uncertainties may affect Perion and its results of operations, as described in reports filed by the Company with the Securities and Exchange Commission from time to time, including its annual report on Form 20-F for the year ended December 31, 2016 filed with the SEC on March 7, 2017. Perion does not assume any obligation to update these forward-looking statements.

Contact Information:

Perion Network Ltd.

Investor relations

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Source: Perion Network Ltd.

CONSOLIDATED STATEMENTS OF OPERATIONS

In thousands (except share and per share data)

| | Three months ended December 31, | | Year ended December 31, | |
|--|------------------------------------|--------------------|----------------------------|--------------------|
| | 2016 | 2017 | 2016 | 2017 |
| | Audited | Audited | Audited | Audited |
| Revenues: | | | | |
| Search and other | \$ 40,488 | \$ 34,251 | \$ 172,683 | \$ 139,505 |
| Advertising | 44,054 | 43,029 | 140,111 | 134,481 |
| Total Revenues | 84,542 | 77,280 | 312,794 | 273,986 |
| Costs and Expenses: | | | | |
| Cost of revenues | 7,011 | 6,838 | 25,924 | 24,659 |
| Customer acquisition costs and media buy | 38,145 | 35,092 | 140,210 | 130,885 |
| Research and development | 6,054 | 4,406 | 25,221 | 17,189 |
| Selling and marketing | 14,364 | 14,309 | 54,559 | 52,742 |
| General and administrative | 7,303 | 5,369 | 28,827 | 21,911 |
| Depreciation and amortization | 6,174 | 3,294 | 25,977 | 16,591 |
| Impairment charges | - | 41,820 | - | 85,667 |
| Restructuring costs | - | - | 728 | - |
| Total Costs and Expenses | 79,051 | 111,128 | 301,446 | 349,644 |
| Income (Loss) from Operations | 5,491 | (33,848) | 11,348 | (75,658) |
| Financial expense, net | 1,882 | 1,756 | 8,288 | 5,922 |
| Income (Loss) before Taxes on income | 3,609 | (35,604) | 3,060 | (81,580) |
| Taxes on income | 3,290 | 1,673 | 212 | (8,826) |
| Net Income (loss) from continuing operations | 319 | (37,277) | 2,848 | (72,754) |
| Net Loss from discontinued operations | - | - | (2,647) | - |
| Net Income (Loss) | \$ 319 | \$ (37,277) | \$ 201 | \$ (72,754) |
| Net Earnings (Loss) per Share - Basic and Diluted: | | | | |
| Continuing operations | \$ 0.00 | \$ (0.48) | \$ 0.04 | \$ (0.94) |
| Discontinued operations | \$ - | \$ - | \$ (0.04) | \$ - |
| Weighted average number of shares continuing and discontinued | | | | |
| Basic | 77,163,670 | 77,550,069 | 76,560,454 | 77,549,171 |
| Diluted | 77,540,690 | 77,550,069 | 76,673,803 | 77,549,171 |

*) less than \$0.01

CONDENSED CONSOLIDATED BALANCE SHEET

In thousands

| | December 31, 2016 | December 31, 2017 |
|---|------------------------------|------------------------------|
| | Audited | Unaudited |
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 23,962 | \$ 31,567 |
| Short-term bank deposit | 8,414 | 5,913 |
| Accounts receivable, net | 71,346 | 62,830 |
| Prepaid expenses and other current assets | 10,036 | 13,955 |
| Total Current Assets | 113,758 | 114,265 |
| Property and equipment, net | 14,205 | 17,476 |
| Goodwill and intangible assets, net | 234,755 | 136,360 |
| Deferred taxes | 4,117 | 4,798 |
| Other assets | 1,617 | 1,128 |
| Total Assets | \$ 368,452 | \$ 274,027 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current Liabilities: | | |
| Accounts payable | \$ 38,293 | \$ 39,180 |
| Accrued expenses and other liabilities | 17,466 | 17,784 |
| Short-term loans and current maturities of long-term and convertible debt | 17,944 | 13,989 |
| Deferred revenues | 5,354 | 5,271 |
| Payment obligation related to acquisitions | 7,653 | 5,146 |
| Total Current Liabilities | 86,710 | 81,370 |
| Long-Term Liabilities: | | |
| Long-term debt, net of current maturities | 37,928 | 30,026 |
| Convertible debt, net of current maturities | 21,862 | 16,693 |
| Deferred taxes | 8,087 | - |
| Other long-term liabilities | 5,721 | 7,606 |
| Total Liabilities | 160,308 | 135,695 |
| Shareholders' equity: | | |
| Ordinary shares | 210 | 211 |
| Additional paid-in capital | 234,831 | 236,975 |
| Treasury shares at cost | (1,002) | (1,002) |
| Accumulated other comprehensive gain (loss) | (265) | 532 |
| Accumulated deficit | (25,630) | (98,384) |
| Total Shareholders' Equity | 208,144 | 138,332 |
| Total Liabilities and Shareholders' Equity | \$ 368,452 | \$ 274,027 |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

In thousands

| | Year ended December 31, | |
|--|-------------------------|--------------------|
| | 2016 | 2017 |
| | Unaudited | Unaudited |
| Operating activities: | | |
| Net Income (loss) | \$ 201 | \$ (72,754) |
| Loss from discontinued operations, net | (2,647) | - |
| Net Income (Loss) from continuing operations | 2,848 | (72,754) |
| Adjustments required to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 25,977 | 16,591 |
| Impairment of goodwill and intangible assets | - | 85,667 |
| Restructuring costs related to impairment of property and equipment | 254 | - |
| Stock based compensation expense | 6,844 | 2,112 |
| Accretion of payment obligation related to acquisition | 320 | 43 |
| Foreign currency translation | 980 | 83 |
| Accrued interest, net | 406 | 475 |
| Deferred taxes, net | (3,268) | (8,877) |
| Change in payment obligation related to acquisition | 983 | - |
| Fair value revaluation - convertible debt | 1,350 | 3,785 |
| Net changes in operating assets and liabilities | (2,910) | 8,888 |
| Net cash provided by continuing operating activities | 33,784 | 36,013 |
| Net cash used in discontinued activities | (3,329) | - |
| Net cash provided by operating activities | \$ 30,455 | \$ 36,013 |
| Investing activities: | | |
| Purchases of property and equipment | \$ (1,353) | \$ (1,596) |
| Capitalization of development costs | (4,591) | (5,756) |
| Change in restricted cash, net | 647 | - |
| Short-term deposits, net | 34,028 | 2,501 |
| Net cash provided by investing activities | \$ 28,731 | \$ (4,851) |
| Financing activities: | | |
| Exercise of stock options and restricted share units | 2 | 1 |
| Payment made in connection with acquisition | (29,537) | (2,551) |
| Proceeds from Short-term loans | 40,000 | - |
| Proceeds from Long-term loans | - | 5,000 |
| Repayment of convertible debt | (7,620) | (7,901) |
| Repayment of short-term loans | (46,000) | (7,000) |
| Repayment of long-term loans | (9,452) | (11,389) |
| Net cash used in financing activities | \$ (52,607) | \$ (23,840) |
| Effect of exchange rate changes on cash and cash equivalents | (136) | 283 |
| Net increase in cash and cash equivalents | 9,772 | 7,605 |
| Net cash used in discontinued activities | (3,329) | - |
| Cash and cash equivalents at beginning of period | 17,519 | 23,962 |
| Cash and cash equivalents at end of period | \$ 23,962 | \$ 31,567 |

RECONCILIATION OF GAAP TO NON-GAAP RESULTS

In thousands (except share and per share data)

| | Three months ended December 31, | | Year ended December 31, | |
|---|------------------------------------|--------------------|----------------------------|--------------------|
| | 2016 | 2017 | 2016 | 2017 |
| | Unaudited | Unaudited | Unaudited | Unaudited |
| GAAP Net Income from continuing operations | \$ 319 | \$ (37,277) | \$ 2,848 | \$ (72,754) |
| Acquisition related expenses | - | - | 179 | - |
| Valuation adjustment on acquired deferred revenues | - | - | 359 | - |
| Share based compensation | 1,859 | 446 | 6,844 | 2,112 |
| Amortization of acquired intangible assets | 5,173 | 2,416 | 21,974 | 13,024 |
| Restructuring costs | - | - | 728 | - |
| Legal fees | - | 206 | - | 206 |
| Impairment of goodwill and intangible assets | - | 41,820 | - | 85,667 |
| Fair value revaluation of convertible debt and related derivative | 274 | 538 | 408 | 1,148 |
| Accretion of payment obligation related to acquisition | 33 | (18) | 1,303 | 43 |
| Taxes on the above items | (1,140) | (1,763) | (6,950) | (12,010) |
| Non-GAAP Net Income from continuing operations | \$ 6,518 | \$ 6,368 | \$ 27,693 | \$ 17,436 |
| Non-GAAP Net Income from continuing operations | \$ 6,518 | \$ 6,368 | \$ 27,693 | \$ 17,436 |
| Taxes on income | 4,430 | 3,436 | 7,162 | 3,184 |
| Financial expense, net | 1,575 | 1,236 | 6,577 | 4,731 |
| Depreciation | 1,001 | 877 | 4,003 | 3,566 |
| Adjusted EBITDA | \$ 13,524 | \$ 11,917 | \$ 45,435 | \$ 28,917 |
| Non-GAAP diluted earnings per share | \$ 0.08 | \$ 0.08 | \$ 0.36 | \$ 0.24 |
| Shares used in computing non-GAAP diluted earnings per share | 77,540,690 | 77,567,040 | 76,673,803 | 79,122,597 |