# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

#### **Report of Foreign Private Issuer**

# Pursuant to Rule 13a-16 or 15d-16

# under the Securities Exchange Act of 1934

For the month of May 2009

Commission File Number: 000-51694

# IncrediMail Ltd.

(Translation of registrant's name into English)

<u>4 HaNechoshet Street, Tel-Aviv, Israel 69710</u> (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F x Form 40-F o

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes O No X

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

## IncrediMail Ltd.

On May 4, 2009, IncrediMail Ltd. issued a press release announcing its financial results for the first quarter ended March 31, 2009. A copy of this press release is annexed hereto as Exhibit 1 and is incorporated herein by reference.

## Exhibits

Exhibit 1

Press release dated May 4, 2009, announcing the financial results of IncrediMail Ltd. for the first quarter ended March 31, 2009.

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

IncrediMail Ltd.

Date: May 4, 2009

By: /s/ Yacov Kaufman

Yacov Kaufman Chief Financial Officer



# RECORD \$6.4 MILLION REVENUES, ALL PROFIT MARGINS UP, WITH \$1.4 MILLION NET INCOME IN FIRST QUARTER OF 2009

#### Increasing Profit Guidance for 2009

TEL AVIV, ISRAEL – May 4, 2009 – IncrediMail Ltd. (NASDAQ: MAIL, <u>www.incredimail-corp.com</u>), an Internet company, today reported financial results for the first quarter ended March 31, 2009.

Total revenue for the first quarter of 2009 rose \$1.6 million, or 34%, to \$6.4 million, from \$4.8 million in the same quarter in 2008. Net income for the first quarter of 2009 was \$1.4 million, or \$0.15 per diluted share, compared to a net loss of \$0.7 million, or (\$0.07) per diluted share from the same period last year. Non-GAAP net income in the first quarter of 2009 increased more than three-fold, reaching \$1.6 million, or \$0.18 per diluted share, compared to \$0.5 million, or \$0.05 per diluted share, from the same period last year.

Commenting on the results, Mr. Ofer Adler, IncrediMail's CEO, said, "We succeeded in growing our revenues by over 30% this quarter. Although traditionally lower than the fourth quarter, the first quarter saw record revenue as we realized the full benefit of our refocused business activities from initiatives that we put into place in 2008. In particular, our search initiatives generated the overall increase in revenue in the first quarter.

"Additionally, our streamlining activities that also commenced in 2008, helped to produce EBITDA of \$2.7 million, operating income of \$2.5 million, or 39% of sales, and record net income of \$1.4 million. We were able to achieve all this despite a \$0.4 million finance expenses and a higher tax rate related to our recently instituted dividend policy.

"No company is recession proof, and IncrediMail is also experiencing downward pressure because of the negative economic climate. This was felt in product sales and CPC rates in our search related revenues as advertisers spent less, and consumers reduced their purchases during these poor economic times. This climate continues to present challenges not only to IncrediMail, but to a substantial number of businesses around the world.

"Nonetheless, even in this challenging environment, we were encouraged by our strong first quarter and we continue to believe that we will be able to attain \$25 million in revenues during 2009. We believe this is achievable through volume: increased queries offsetting the decrease in the average revenue per query. Moreover, we believe that given our current cost structure, we can increase our guidance for operating income to \$7 million in 2009. As for net income, we cannot pinpoint a number as this metric is impacted by various items including, among other things, financial income and expenses, exchange rate fluctuations, as well as our effective tax rate, which is affected by our dividend policy and its implementation."

Gross profit increased 39% to \$6.0 million in the first quarter of 2009, from \$4.3 million reported the first quarter last year. This increase was due to the increase in revenues and an increase in gross profit margin to 94% from 91% in the first quarter of 2008. The increased profitability was due to the growing portion of revenues attributable to search, which accounted for over 70% of revenues and have no direct costs associated with them.

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Total operating expenses for the first quarter of 2009 were \$3.5 million, down \$1.7 million, or 32%, compared to \$5.2 million in the first quarter last year. More than half of this decrease was from the reduction of ongoing operating expenses, while the remaining reduction was attributable to other one time charges in the first quarter of 2008.

R&D expense decreased 34%, to \$1.4 million in the first quarter of 2009 from \$2.0 million in the same quarter last year. The decrease was primarily a result of focusing development efforts on IncrediMail's current suite of products and the search business model. Within a few months, the Company expects to release a completely new version of its email product that is feature rich with advanced functions. In addition, IncrediMail expects to release new versions of its HiYo instant messaging tool, tailoring it to more platforms, during this year as well.

Sales and Marketing expenses were \$1.2 million in the first quarter of 2009, similar to those in the first quarter of 2008. This reflects the Company's continued effort to broaden its market and user base, having invested \$0.5 million in customer acquisition expenses in the first quarter of this year compared to \$0.3 million in the first quarter of last year.

As a result of the above, Operating Income in the first quarter of 2009 was \$2.5 million, or 39% of sales, compared to an operating loss of \$0.9 million in the first quarter of last year. The effective tax rate for the first quarter of 2009 increased to 31% mainly due to the newly instituted dividend policy.

Net income for the first quarter of 2009 was \$1.4 million or \$0.15 per diluted share, compared to a net loss of \$0.7 million, or \$(0.07) per diluted share in the first quarter of 2008.

"This has been a fantastic quarter and really reflects the efforts that we have invested throughout 2008 to increase our search generated revenue base as well as streamline our operations. Although our business is seasonal with the second and third quarter being slower than the first and fourth quarters, we continue to expect positive results during 2009, and to maintain our revenue growth, as well as manage our costs," concluded Mr. Ofer Adler.

## **Conference Call**

IncrediMail will host a conference call to discuss the results today, May 4<sup>th</sup> at 9:30 AM EDT (16:30 PM Israel Time). We invite all those interested in participating in the call to dial 1-(888)-723-3163. Callers from Israel may access the call by dialing (03) 918-0650. Participants may also access a live webcast of the conference call through the Investor Relations section of IncrediMail's website at www.incredimail-corp.com. The webcast will be archived on the company's website for seven days.

## About IncrediMail Ltd.

IncrediMail Ltd. (NASDAQ: MAIL) is an internet company that develops customized, downloadable graphic consumer applications used to generate search related revenues and designs, markets and delivers high end personal desktop software. The company's award winning e-mail client product, *IncrediMail* 

Premium, is sold in over 100 countries in 10 different languages. Other products include, *HiYo* a graphic add-on to instant messaging software, *Magentic*, a wallpaper and screensaver software, and *PhotoJoy*, software for presenting digital personal photos.

# **Non-GAAP** measures

Use of Non-GAAP Financial Information – In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, IncrediMail uses non-GAAP measures of net income and earnings per share, which are adjustments from results based on GAAP to exclude reorganization expenses and non-cash stock-based compensation expenses. IncrediMail also uses EBITDA as a non-GAAP financial performance measurement. EBITDA is calculated by adding back to net income; interest, taxes, depreciation and amortization. IncrediMail's management believes the non-GAAP financial information provided in this release is useful to investors' understanding and assessment of IncrediMail's on-going core operations and prospects for the future. The presentation of this non-GAAP financial information is not intended to be considered in isolation or as a substitute for results prepared in accordance with GAAP. Management uses both GAAP and non-GAAP information as presented in this press release in evaluating and operating business internally and as such deemed it important to provide all this information to investors. These non-GAAP financial measures may differ materially from the non-GAAP financial measures used by other companies. Reconciliation between results on a GAAP and non-GAAP basis is provided in tables immediately following IncrediMail's Statement of Operations in this press release.

#### **Forward Looking Statements**

This press release contains historical information and forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995 with respect to the business, financial condition and results of operations of the Company. The words "believe," "expect," "intend," "plan," "should" and similar expressions are intended to identify forward-looking statements. Such statements reflect the current views, assumptions and expectations of the Company with respect to future events and are subject to risks and uncertainties. Many factors could cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in the markets in which the Company operates and in general economic and business conditions, loss of key customers and unpredictable sales cycles, competitive pressures, market acceptance of new products, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this press release. Various risks and uncertainties may affect the Company and its results of operations, as described in reports filed by the Company with the Securities and Exchange Commission from time to time. The Company does not assume any obligation to update these forward-looking statements.

Contact Information For further information please contact:

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– Tables Follow –

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## INCREDIMAIL LTD. CONDENSED BALANCE SHEETS

U.S. dollars in thousands (except share data)

		March 31, 2009 Unaudited		December 31, 2008	
ASSETS					
CURRENT ASSETS:					
	\$	F 610	\$	7.025	
Cash and cash equivalents	Ф	5,612	Ф	7,835	
Short-term bank deposits Marketable securities		944		-	
Trade receivables		21,043		18,790	
Deferred taxes		2,350		2,194 362	
		263			
Other receivables and prepaid expenses		4,716		4,941	
		24.020		0.4.400	
Total current assets		34,928		34,122	
LONG-TERM ASSETS:					
Severance pay fund		874		955	
Deferred taxes		344		328	
Other long-term assets		443		619	
Property and equipment, net		1,382		1,478	
Other intangible assets, net		134		149	
		154		145	
Total long-term assets		3,177		3,529	

Total assets	\$ 38,105	\$ 37,651
IABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Trade payables	\$ 1,131	\$ 1,948
Deferred revenues	2,549	2,605
Accrued expenses and other liabilities	 4,333	 4,426
Total current liabilities	8,013	8,979
LONG-TERM LIABILITIES:	 	 
Deferred revenues	1,743	1,743
Accrued severance pay	 1,303	 1,385
Total long-term liabilities	 3,046	 3,128
SHAREHOLDERS' EQUITY		
Shares issued and outstanding: 9,240,904 and 9,271,159 at March 31,		
2009 and December 31, 2008, respectively	27,046	25,544
Total liabilities and shareholders' equity	\$ 38,105	\$ 37,651
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# INCREDIMAIL LTD. CONDENSED STATEMENTS OF OPERATIONS

U.S. dollars in thousands (except per share data), unaudited

	Qu	Quarter ended March 31,		
	2009			2008
Revenues	\$ 6	,376	\$	4,763
Cost of revenues		387		451
Gross profit	5	,989		4,312
Operating expenses:				
Research and development	1	,358		2,047
Selling and marketing	1	,169		1,242
General and administrative		999		1,153
Other one time charges		-		745
Total operating expenses	3	,526		5,187
Operating income (loss)	2	,463		(875)
Financial income (expense), net		(398)		142
Income (loss) before taxes on income	2	,065		(733)
Taxes on income (tax benefit)	-	642		(55)
Net income (loss)	\$ 1	,423	\$	(676)
Net earnings (loss) per Ordinary share:				
Basic	\$	0.15	\$	(0.07)
Diluted	\$	0.15	\$	(0.07)
	÷		÷	(0.07)
Diluted weighted number of shares (in thousands)	g	,274		9,476

RECONCILIATION OF GAAP TO NON-GAAP RESULTS:		
GAAP Net income (loss)	\$ 1,423	\$ (676)
Other one time charges	-	745
Stock based compensation	220	381
Non-GAAP net income	\$ 1,643	\$ 450
Non-GAAP net earnings per share :		
Basic	\$ 0.18	\$ 0.05
Diluted	\$ 0.18	\$ 0.05
GAAP net income:	\$ 1,423	\$ (676)
Income tax expense (tax benefit)	642	(57)
Interest income (expense), net	(398)	142
Depreciation expense	163	163
Amortization expense	24	18
EBITDA	\$ 2,650	\$ (694)

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